

KEYS TO A SMOOTH AND SECURE CLOSING

#### 1. Opening Title:

- 1. Put the property address in subject line
- 2. Remember to cc your team members and always "reply all"
- 3. Try to always use the first email to keep everything in one thread
- 4. Let us know if this a rush file in first email
- 5. We will ask you the right questions to get you the right insurance & right protection! There are serious differences for investors!

#### 2. Purchase Documents:

- 1. Send purchase contract and all other docs in first email
- 2. Remember to include all contact information for buyer and seller
- 3. If there is a mortgage, provide bank name and account number
- 4. Send addenda as they come up

## 3. Other Documents: (we also keep these on file for our clients)

- 1. Certificate of Organization (for LLCs or partnerships)
- 2. Trust Document (for Trusts, these are specific to each transaction)
- 3. Wire instructions

# 4. Property Report:

- 1. Make sure to review the PR when you get it
- 2. It will list the true owner of the property, make sure it matches your documents
- 3. Check for easements or other liens you may not know about
- 4. Understand your title insurance coverage (see our Keys to Title Insurance)

### 5. Closing:

- 1. Bring photo ID & wire instructions if we don't already have on file
- 2. FYI: Some conventional loans require a second ID
- 3. Remember wire cut off times are around 3pm
- 4. We will provide you with printed or electronic copies of your closing documents